

**Clinton-Essex-Warren-Washington  
Health Insurance Consortium**

P.O. Box 455  
Plattsburgh, NY 12901

DATE: March 15, 2018  
KIND OF MEETING: Board of Directors Meeting  
PLACE: Plattsburgh City Schools  
Plattsburgh, NY

Board Members Present:

Shari Brannock  
Stephen Broadwell  
Mark Davey  
John Fairchild  
Stephen Gratto  
Jay Lebrun  
Daniel Mannix  
Laura Marlow  
Daniel Mayberry  
John McDonald, Jr.  
Scott Osborne  
Thomas Palmer  
Jonathan Parks  
Paul Savage  
A. Paul Scott

Board Members Absent:

Robb Garrand  
William Larrow

Chairperson:

John McDonald, Jr.

Recording Secretary:

Jessie Moulton

Others Present:

Jacqueline Kelleher  
Steve Locey  
Doug Gruzca  
Hollis Palmer  
Christine Myers  
Amy Pedrick  
Michael Rossi  
Audience Members

MEETING  
TO ORDER

Chairperson McDonald called the meeting to order at 9:53 a.m.

PUBLIC  
COMMENT  
SESSION

Rod Sherman – Thanked the Ad hoc Committee; he appreciates the open discussion. He asked that the Board of Directors accept the recommendation of the Ad hoc Committee, regarding the premium increase for 2018-2019.

CONSENT  
AGENDA

Mrs. Brannock moved, seconded by Dr. Davey, to approve the following by consent agenda, with the following change; Daniel Mayberry will replace Stephen Broadwell as Secretary, as Mr. Broadwell will be retiring at the end of the 2017-2018 school year:

2018-2019 Appointment of Officers & Officials

Chairperson -	Dr. John McDonald, Jr.
Vice-Chairperson -	Dan Mannix
Chief Fiscal Officer -	Christine Myers
Secretary -	Dan Mayberry
Recording Secretary -	Jessie Moulton
Attorney-at-Law -	Jacqueline Kelleher, Esq.
Attorney-in-Fact-	Dr. Mark Davey
FOIL Records Access Officer-	Jessie Moulton
Records Access Appeal Officer-	Dr. John McDonald, Jr.

Appoint Signatories for 2018-2019

Christine Myers (CVES Treasurer)  
Sherry Aguglia (CVES Deputy Treasurer)  
Hollis Palmer (CVES Interim Assistant Superintendent of Management Services)

\*\*Hollis Palmer replaces Scott Hoot for the remainder of the 2017-18 year

Designate Depositories for 2018-2019

Official depositories for the Consortium's accounts - TD Bank and Key Bank  
Official depositories for temporary investments - TD Bank, Community Bank, Glens Falls National Bank and Trust, National Bank and Trust (NBT), Key Bank, Champlain National Bank and Adirondack Bank.

Appoint Medical Plan Administrator for 2018-2019

Excellus BlueCross BlueShield

Resolution for Chairperson to authorize contract renewals

All Board Members present voted yes – motion carried.

APPROVE THE  
CONSORTIUM'S  
INDEPENDENT  
AUDIT FIRM'S  
FINANCIAL  
STATEMENTS FOR  
THE 2016-2017  
FISCAL YEAR

Michael Rossi of West & Company reviewed the Health Insurance Financial Statements for the 2016-2017 fiscal year, and stated that the Financial Statements were given the highest opinion offered by West & Company.

Mr. Osborne thanked Christine Myers and Jessie Moulton for their work with the auditors.

Mr. Osborne moved, seconded by Mr. Parks, to accept the Health Insurance Financial Statements as presented. All Board Members present voted yes – motion carried.

RECEIVE 2017-  
2018 MONTHLY  
FINANCIAL  
UPDATE

Dr. Hollis Palmer stated that March 2018 is a 5-week month, and he is not anticipating a positive cash flow for that month for that reason.

RECOMMENDATION  
ON RATE FOR  
2018-2019 BY  
LOCEY & CAHILL

Handout – Locey & Cahill memo dated March 9, 2018 – 2018/2019 Health Insurance Budget Recommendation

Steve Locey explained that the two (2) largest expenses of the budget are claims and the Excellus BC/BS administrative fee. There was an increase in the administrative fee in exchange for the Consortium receiving a 100% pass-through prescription drug rebate model. The net impact has been extremely positive.

Locey & Cahill recommends that the Board of Directors approve standard Platinum,

Gold and Silver plans.

Steve Locey's recommendation is for an 11% increase in premiums, and to use a little of the fund balance. Discussion followed regarding the concern for using any fund balance.

RECOMMENDATION  
ON RATE FOR  
2018-2019 BY  
SEGAL  
CONSULTING

Dr. Hollis Palmer explained that Segal Consulting represents 6 or 7 Consortia. Segal's recommendation is to have 6 – 9 months of claims in reserve, and their recommendation is a 20% increase in premiums for 2018-2019.

RECOMMENDATION  
ON RATE FOR  
2018-2019 BY AD  
HOC COMMITTEE

Dr. Hollis Palmer reviewed the recommendation of the Ad hoc; three (3) months of cash on hand and a consensus of the Committee for a 13.5% increase in premiums for 2018-2019. It was also recommended that the Ad hoc Committee continues to meet.

APPROVE  
BUDGET AND  
PREMIUM  
EQUIVALENT  
RATES FOR 2018-  
2019 FISCAL YEAR

Mr. Scott moved, seconded by Mrs. Marlow, to approve a 13.5% increase in premium rates for the 2018-2019 fiscal year. All Board Members present voted yes – motion carried.

Dr. McDonald expressed his appreciation for the work done by the Ad hoc Committee, and his hope that the Committee continues. One topic that needs to be reviewed is the Consortium By-Laws.

OTHER

Dr. Davey announced that a search is underway for the CEWW BOCES Assistant Superintendent of Management Services. He commended and thanked Dr. Hollis Palmer for his leadership. It has been recommended by the CEWW BOCES Board of Education that Dr. Palmer continue temporarily as facilitator for health insurance, working 6 - 8 days per month. Dr. Palmer is willing to continue in this position. It will be clear in the interview of the candidates for the ASMS position that Health Insurance is a part of the duties of this job.

Dr. Davey, as District Superintendent, commended his staff, Hollis Palmer, Christine Myers and Jessie Moulton, for their work.

There was discussion regarding the hospital "monopoly" in our area, and having a sub-group meet with hospital representatives. There was also discussion regarding cost-saving measures, including CanaRx and filing the plan as Article 47.

PUBLIC  
COMMENT  
SESSION

Fred Wachtmeister – Thanked the Board for their openness. Where do the actual Excellus BC/BS plan documents exist? *Doug Grucza from Excellus explained that the old ones are on file, and the new ones have been filed with the State. He is hoping that they will be available by June 30<sup>th</sup>, and will provide the Board and Jessie Moulton with a copy once available.*

Page 4  
March 15, 2018  
Health Insurance - BOD

ADJOURNMENT Mrs. Brannock moved, seconded by Mr. Mannix, to adjourn the meeting at 10:53 a.m.  
All Board Members present voted yes – motion carried.

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Jessie Moulton, Recording Secretary