

**Clinton-Essex-Warren-Washington
Health Insurance Consortium**

P.O. Box 455
Plattsburgh, NY 12901

DATE: February 1, 2018
KIND OF MEETING: Board of Directors Meeting
PLACE: Instructional Services Center
Plattsburgh, NY

Board Members Present:

Stephen Broadwell
Mark Davey
John Fairchild
Robb Garrand
Stephen Gratto
Jay Lebrun
Daniel Mannix
Laura Marlow
Daniel Mayberry
Scott Osborne
Jonathan Parks
Paul Savage
A. Paul Scott

Board Members Absent:

Shari Brannock
William Larrow
John McDonald, Jr.
Thomas Palmer

Vice Chairperson:

Dan Mannix

Recording Secretary:

Jessie Moulton

Others Present:

Jacqueline Kelleher
Steve Locey
Douglas Gruzca
Lynne Williams
Hollis Palmer
Christine Myers
Audience Members

MEETING
TO ORDER

Vice Chairperson Mannix called the meeting to order at 10:01 a.m. with the Pledge of Allegiance.

EXECUTIVE
SESSION

Mr. Osborne moved, seconded by Dr. Davey, that the Board go into Executive Session at 10:04 a.m., for the purpose of the discussion of contractual matters. All Board Members present voted yes – motion carried.

Mr. Mayberry moved, seconded by Mrs. Marlow, that the Board come out of Executive Session at 12:27 p.m. All Board Members present voted yes – motion carried.

OTHER

Handouts –

- 1) Annual Paid Claims Expenses
- 2) Medical Paid Claims per Covered Life (6 pages)

Steve Locey mentioned that most school districts move their retirees at the same time as the actives with regards to health insurance changes. He explained January claims are usually down because deductibles and out-of-pocket maximums are starting again. Our administrative cost with Excellus is slightly higher due to the fact that we negotiated a 100% pass-through on prescription rebates, with an estimated \$2.8 million expected in prescription drug rebates for 2017-18, according to Excellus.

Locey & Cahill's preliminary recommendation to the Ad hoc Committee will be an 8 ½% increase in premiums. Steve Locey feels that with this increase, followed by a 7% increase per year for the next few years, the Consortium would not have to touch the fund balance. Locey & Cahill looks at 5 – 7 years for trend data when doing projections.

If there are issues in the future, we can look at purchasing stop loss insurance, and use a letter of credit for the IBNR to free up cash, but Steve Locey does not recommend purchasing stop loss insurance right now.

There was discussion regarding whether or not Plan 2 rates need to increase. This will be looked at more closely next year.

The March 2, 2018 Board of Directors meeting was rescheduled to March 15, 2018 in order to have the most accurate data possible.

ADJOURNMENT

Mrs. Marlow moved, seconded by Mr. Mayberry, to adjourn the meeting at 1:28 p.m. All Board Members present voted yes – motion carried.

Jessie Moulton, Recording Secretary